

Docket No. SA-530

Exhibit No. 4-E

NATIONAL TRANSPORTATION SAFETY BOARD

Washington, D.C.

Panel on Current EMS Models and Reimbursement Structures
Presentation by Dr. Suzanne Wedel

(5 Pages)

Boston MedFlight

A CAMTS accredited, Massachusetts licensed, 501(c)3 non profit critical care transport service founded in 1985 by a consortium of hospitals including:

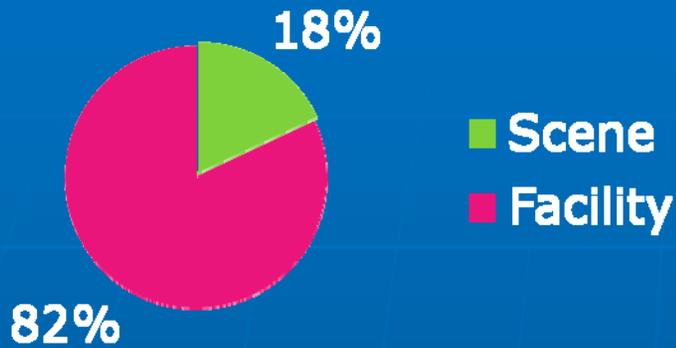
- Beth Israel Deaconess Medical Center
- Boston Medical Center
- Brigham & Women's Hospital
- Children's Hospital Boston
- Massachusetts General Hospital
- Tufts Medical Center

Currently operating two bases, three helicopters, one jet, and two critical care ground vehicles

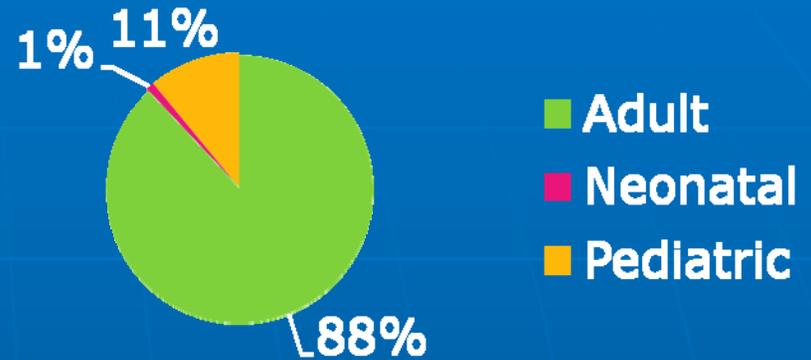
Service area includes primarily Eastern Massachusetts but extends throughout New England



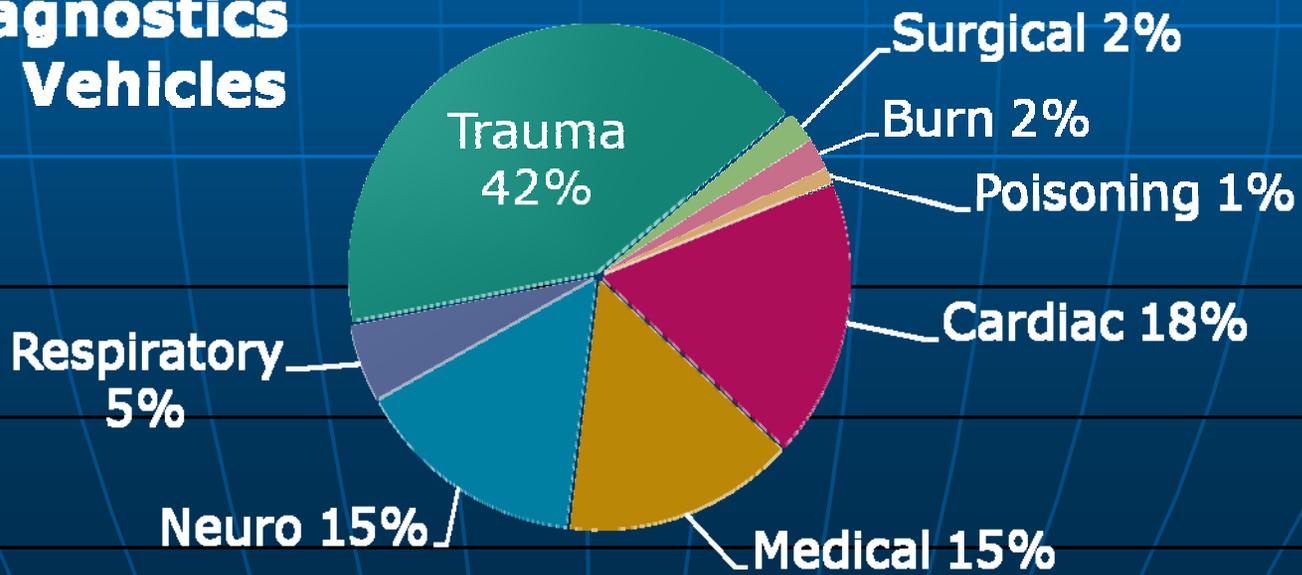
Rotor Wing Transports



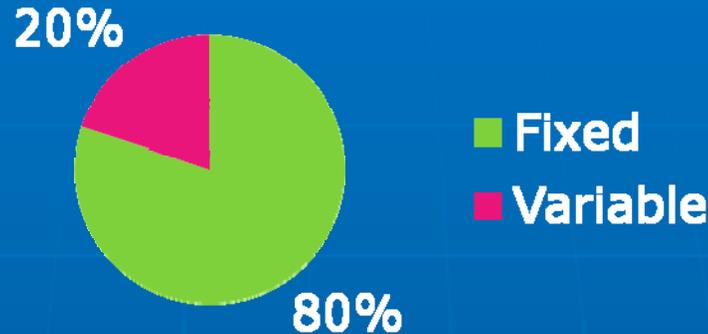
Rotor Patient Age



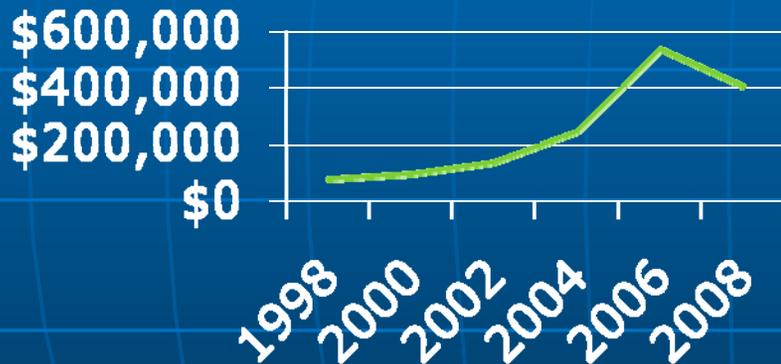
Diagnostics All Vehicles



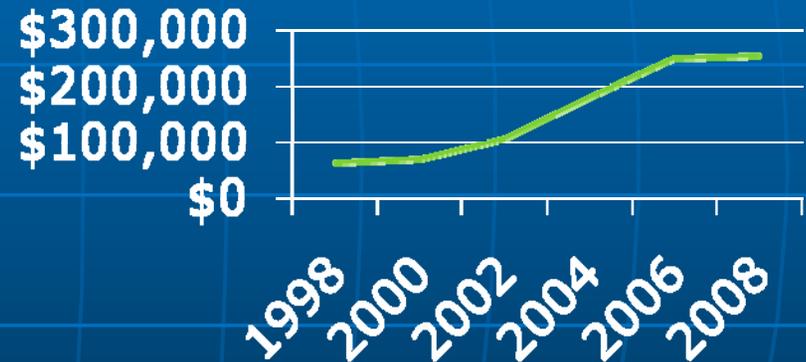
Operating Costs



Safety Expenses

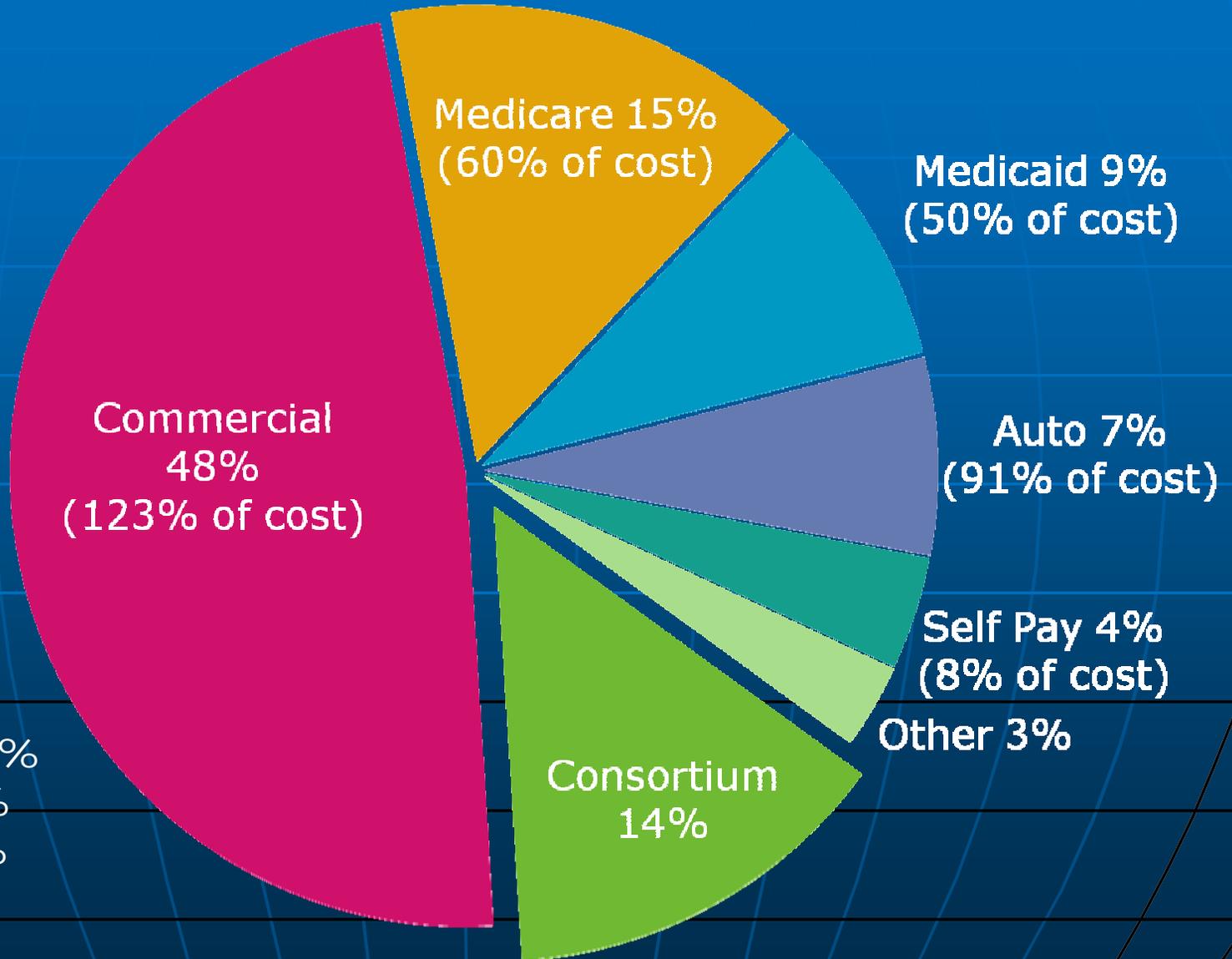


Training Expenses



In addition to extensive operational safety expenses, we invest in sophisticated aircraft (most recently a Sikorsky S76 C++ at a total cost of \$11 million). Enhanced safety features of the aircraft include: night vision goggles, SPIFR auto pilot, ground proximity warning, cockpit voice recorder, TCAS, moving map, satellite position tracking, airborne weather radar, satellite weather data, electronic nav charts, integrated GPS, ELT, Nightsun, lightning strike, etc. at an estimated cost of \$1.1 million

Sources of Revenue



Payer Mix All Vehicles

Commercial 41%
Medicare 28%
Medicaid 20%
Auto 7%
Self Pay 3%
Other 1%